Deliverable D2.4

Adaptation of the ISO 50 001 standard in companies of the metalworking sector applicable at the EU level. First version

<table>
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<th>WP2</th>
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<td>Abstract</td>
<td>This document aims to define a methodology for the implementation and adaptation of the ISO 50 001 standard taking into account the specific characteristics of SMEs metallurgy.</td>
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AMENDMENTS IN THIS RELEASE:

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<tr>
<td>ADAPTATION OF ISO 50 001 FOR SMEs METALLURGY</td>
<td>3.</td>
<td>5 references to other deliverables (D2.2, D3.3, D2.1, D4.1 and D2.3)</td>
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1. INTRODUCTION

This document aims to define a methodology for the implementation and adaptation of the ISO 50 001 standard taking into account the specific characteristics of SMEs metallurgy.

ISO 50 001 is an international standard that helps to improve the energy performance of companies through systematic implementation of energy management: monitoring consumption, identification of feasible energy savings, implementation a plan suitable actions... It can work on three performance drivers that are technical, organization and management to sustain the cost containment actions.

This standard is generic in nature, it was written to be applicable to any sector and any company size. However, the metal sector consists mainly of small and medium enterprises that may not have the capacity to overcome the apparent complexity of such a standard.

Inspired by the difficulties encountered by companies that are engaged in an ISO 50 001 certification process, this adaptation aims to make it accessible to small enterprises of metallurgy. The main requirements of the standard are explained and illustrated with examples and implementation tips.

2. OBSERVATIONS ON THE IMPLEMENTATION OF ISO 50 001

a) International Study on certified energy management practices ISO 50 001 (AFNOR, September 2015)

A study published by the AFNOR Group, in September 2015, reveals the main difficulties encountered by companies but also the conditions of success for the implementation of ISO 50 001.

Difficulties encountered:

✓ Lack of time and workload management
✓ Availability and human resource skills
✓ Implementation and interpretation of the standard
✓ Changing the behavior of employees

Conditions for success:

<table>
<thead>
<tr>
<th>Fundamental</th>
<th>Significant</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management commitment</td>
<td>71%</td>
</tr>
<tr>
<td>Employee awareness</td>
<td>40%</td>
</tr>
<tr>
<td>Anticipation of resources</td>
<td>30%</td>
</tr>
<tr>
<td>Experience in Management Standards</td>
<td>30%</td>
</tr>
</tbody>
</table>
Good practices identified:

- Capitalizing on experiences in other management systems (quality, environment...)
- Appoint a representative of the dedicated management who will be the referent power
- Exchange with the certification auditor who sheds light on the interpretation of the standard
- Search simplicity in the approach and actions, particularly in the energy planning step
- Simple approaches also allow all staff to better appropriate actions and to be more involved

b) Benchmark on collective operations support ISO 50 001

To help SMEs to engage in an ISO 50 001 certification, collective operations can be implemented. The analysis of those that have been conducted brings out the following features:

Profile of companies:

- Experience in management systems (ISO 9 001, 14 001...)
- At least 2 employees mobilized by company: often 1 technical manager (maintenance, general services, production...) and 1 manager "system" (QSE)

Format of the support:

- Collective training (2 persons by company) (3-5 days)
- Individual support (until certification) (9-10 days)
- Collective support (technical meetings, exchange meetings) (optional)

3. ADAPTATION OF ISO 50 001 FOR SMEs METALLURGY

Based on these observations, the guidelines for the adaptation of the ISO 50 001 standard for SMEs metallurgy are:

- \textit{Pragmatic and lightened approach (taking account of lesser availability of SMEs)}
- \textit{Motivation of the players key (identify and train them)}
- \textit{Flexible and pedagogic support (combine training and consulting)}

The proposed methodology is inspired by the PDCA approach (Plan, Do, Check, Act), taking into account the specificities related to the size of the companies (small and medium) and their sector (metallurgy). It consists of 4 steps, detailed in chronological order:
**STEP 1: Energy Planning**

This planning step set the deployment axes and orientations of the energy management system based on objective and hierarchical data.

1. **Defining certification perimeter:**
   The scope of certification can be adapted to take account of the size and activity. The activities for which the company has little or no leeway to act on energy efficiency (e.g. in customer response or on site, transport...), can be excluded from the scope of certification.

   For companies with other certifications, the scope can be chosen identically in the interest of simplification and harmonization (go to an integrated system).

2. **Identify and take into account the different requirements (legal and other):**
   In keeping with the scope of certification, a watch on the requirements on energy is assured. These requirements can be related to specific regulations in the company or group... Metallurgy professional organizations can help in identifying these requirements.

   They are important because they can influence the energy management approach (e.g. legal obligation to achieve energy savings, deregulation of energy prices, the Eco design Directive products related to energy, instructions of the group...).

3. **Mobilize all actors of the approach:**
   The success of the approach depends heavily on the motivation of the management and provision made human resources. ISO 50 001 invited the management to appoint one or more representatives responsible for steering the process (energy driver).

   Because of the specificity of the ISO 50 001, the constitution of a pair is preferred to ensure complementarity between the skills related to "system" and expertise related to energy.
The prospective profiles are:
- The QSE responsible for the "system" part
- The maintenance manager (or general services, production...) for the technical part

More broadly, the establishment of an energy management system calls for the mobilization of all of the company's resources.

APPENDIX 1 - THE ACTORS OF THE APPROACH AND MISSIONS

### 4 Draft an energy policy:
Signed by management, the policy defines general guidelines and the company's commitment to improving its energy performance. Production activities are naturally targeted because they generally represent a significant energy use in the metallurgical sector. But the policy also encourages all employees and services that can have an impact on the scope of certification, including:

- Purchases for the acquisition of equipment and services takes into account the energy characteristics (machine tools, compressors, aspirations, heaters...)
- The design office and/or methods for energy efficiency is taken into account in the design

APPENDIX 2 - ENERGY POLICY

### 5 To evaluate the energy consumption of the company:
Also called **energy review** in the ISO 50 001 standard, this step can analyze usage and energy consumption of the company.

Considering the scope of the certification, it should perform an inventory of the energy consumption of the company. It aims to identify the different energy sources and quantify the company's major consumption items (process, heating, lighting...). Factors influencing those consumptions are also identified (outside temperature, occupancy rate of the machines, production level...).

This may involve:

- The analysis of energy bills (electricity, gas, fuel oil, other)
- The estimate consumption with the theoretical power equipment
- Conducting an energy audit (*an audit methodology has been specifically adapted for SMEs of the MMA sector in the framework of the EE-METAL program: Deliverable D2.2 “Common audit methodology for determining potential energy saving measures in SMEs of the MMA sector applicable at EU level”*)

In metallurgy, special attention is paid to the production equipment and support facilities (machines, ventilation, compressed air, heating workshops...).

APPENDIX 3 - ENERGY REVIEW
Identify the Significant Energy Uses (SEU):
To achieve energy savings and improved energy efficiency, the next step is to identify Significant Energy Uses. Those are the modes or types of energy use (ventilation, lighting, heating, process...) which represent a significant share of consumption (e.g. + 10%) and/or that have significant potential energy saving.

The principle of Pareto chart (80/20) can be used to define what is significant.

Deliverable D3.3 " Report on the potential energy saving measures in SMEs of the metalworking sector of 4 EU countries: a cross-country benchmarking" identifies and quantifies the main recurrent energy uses in metalworking sector.

Set goals for improving energy efficiency:
From the energy review and in coherence with the energy policy, the company sets goals to improve its energy performance. Those general objectives are broken down into targets for each relevant sector or sub-sector (business area, activity, process...).

Then an action plan is defined to meet the objectives. It draws on elements of the energy review and potential of identified energy savings.

There is a gradation between different terms:
- The objectives are generic. They give a direction and vision in the long or medium term.
- Targets are the offshoot of these objectives in short-term vision (they are quantifiable)
- The action plan describes the actions planned to reach those goals and targets in a very operational way.

To concentrate the efforts where they will be the most effective, the focus is on the Significant Energy Uses.

Achieving those objectives and targets is assessed through indicators of energy performance.

The implementation of energy performance indicators and the setting of objectives and targets can be done in connection with the deliverable D2.1 "EE Benchmarking methodology". This document makes it possible to evaluate its energy performance according to its activity and its energy uses.

APPENDIX 4 - ENERGY PERFORMANCE INDICATORS
APPENDIX 5 - ENERGY ACTION PLAN
**STEP 2: Implementation and operation**

The implementation step is to deploy the action plan defined in the previous step (energy planning). For the proper functioning of the energy management system, other points need special attention.

<table>
<thead>
<tr>
<th>1</th>
<th>Skills, training and raising awareness:</th>
</tr>
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<tbody>
<tr>
<td></td>
<td>To ensure the achievement of objectives requires that all employees whose work has an influence on one of the identified significant energy uses, have the necessary skills (e.g. be aware of the impact of his actions or behavior on energy consumption).</td>
</tr>
<tr>
<td></td>
<td>Particular attention is retained for certain functions:</td>
</tr>
<tr>
<td></td>
<td>- The pair responsible for steering and management of the energy management system. They should be advised to undergo training providing them strong skills on energy management and the ISO 50 001 (type of training: Becoming energy referent).</td>
</tr>
<tr>
<td></td>
<td>- The employees in charge of purchasing and design-industrialization (design office, methods, industrialization, maintenance…). Their skills to enable them to take account of energy issues for purchases (machines, lighting…) and equipment design, new projects of facilities in general, including work.</td>
</tr>
<tr>
<td></td>
<td>- The managers. They must ensure that the knowledge of regulations and their application by its employees, promotion of good practices in their team…</td>
</tr>
<tr>
<td></td>
<td>- Internal auditors. They should be trained to conduct internal audits.</td>
</tr>
<tr>
<td></td>
<td>These specific skills can be integrated into job descriptions and/or mission. Attendance sheet or training plan contribute to traceability requirements.</td>
</tr>
<tr>
<td></td>
<td>The content of the training &quot;Become an energy referent&quot; deployed within the framework of the EE-METAL program is specified in the deliverable D4.1 &quot;SMEs professionals training&quot;.</td>
</tr>
</tbody>
</table>

**APPENDIX 6 - EXAMPLE OF TRAINING PROGRAM “ENERGY REFERENT”**

**APPENDIX 7 - RESPONSABILITIES MATRIX EXAMPLES AND FUNCTION SHEETS**

<table>
<thead>
<tr>
<th>2</th>
<th>Communication:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>To involve staff it is necessary to animate the process through appropriate communication whose purpose is:</td>
</tr>
<tr>
<td></td>
<td>✓ Transmit instructions, best practices and good behavior</td>
</tr>
<tr>
<td></td>
<td>✓ Reporting on the progress and results</td>
</tr>
<tr>
<td></td>
<td>✓ Allow everyone to participate and promote exchanges</td>
</tr>
<tr>
<td></td>
<td>Communication can be understood in different ways: top-down (dissemination of information to employees), bottom (convey of information, suggestions) and external. Due to the companies’ size, it is recommended that communication remains modest and understandable by all employees. Communication can be integrated into existing documents and media. It is the same for the time dedicated to communication (team meetings…).</td>
</tr>
</tbody>
</table>

**APPENDIX 8 – COMMUNICATION**
3 Documentation:
Due to the size of the companies, the documentation can be limited to a minimum.

In this case, ISO 50 001 imposes only one mandatory **procedure**: the documentary control. This procedure aims to organize the documentation: content, frame, indexing, validation, distribution, archiving...

Apart from this procedure, other documentary requirements are mainly **records**, that is to say, the working documents that constitute proofs of an action performed (e.g. attendance sheet for training).

**APPENDIX 9 – DOCUMENTARY CONTROL**

4 Operational control:
A simplified action plan must organize actions being performed and maintenance operations that avoid energy drifts.

The standard leaves the choice between "centralized" action plan, which is shared between different actors or a specific action plan directly managed by the actors.

**APPENDIX 5 - ENERGY ACTION PLAN**

5 Design and procurement:
When it’s possible and appropriate, particularly on the most significant energy use, an energy efficiency criterion is included in the purchase and design of new facilities process (e.g. production line). This criterion is then shown in the specification and/or included in the project through: energy performance indicators, the energy saving devices, valuing Energy Saving Certificates (ESC)...

*The good practices presented on the website [www.ee-metal.com](http://www.ee-metal.com) can guide the choice of technical solutions to implement. Deliverable D2.3 "Database of Best Available Techniques (BATs) applicable in the MMA sector" can also guide the choice of energy-efficient technologies.*
STEP 3: Verification

To avoid drift and ensure the achievement of the objectives, the company evaluates the effectiveness of actions implemented and the effectiveness of the energy management system.

1. Monitoring, measurement and analysis:
   This monitoring goes first by screening energy bills and indicators. It is completed by reporting the progress of the action plan.

   The frequency of monitoring can be adapted to the needs of the company (e.g. monthly). Monitoring can also be associated with a more comprehensive reporting already established in the company.

   Due to the size of the companies, the measurement plan may be limited to a measurement counter positioned on the most significant energy use. The establishment of a remote measurement counter facilitate data recording.

2. Internal audit:
   Independently of certification audits, the company realizes internal audits that correspond to a self-evaluation of the energy management system. The aim is to ensure that all the provisions and the implementations comply with the requirements of the ISO 50 001 standard.

   The practice of internal auditing is a common point to all management systems, the company which has other certifications (ISO 9 001, ISO 14 001...) can handle all internal audits in an integrated way (same schedule, same methodology, the same media, same auditors).

   In small companies, to ensure objectivity and impartiality, crossed audits (between companies), can be realized.

   In any case, auditors must have been trained on ISO 50 001 standard and to conduct audits.
STEP 4: Action

*This last step is to take stock of savings and ensure that the energy management system is still relevant and effective. The capitalization of actions and results contribute to the objective of continuous improvement.*

1. Management review:
   
   It is the examination of the entire energy management system. This is an opportunity to see not only the goals but also any modifications or changes in a view to continuous improvement.

   It should allow to judge:
   
   o The relevance of the EMS (e.g. perimeter, sizing, proportionate in relation to issues?)
   o The adequacy of the EMS (e.g. financial, human, technical, consistent with the expected and achieved results)
   o The effectiveness of the EMS (e.g. to follow and made action plans, relevance of audits effectiveness of corrective actions?)

   The frequency is left to the free choice of the company. Due to the size of the companies, an annual frequency may be sufficient.

   Companies with other certifications (ISO 9 001, ISO 14 001...) can handle this management review similarly or integrated with other management reviews (same frequency, same method, same people).

APPENDIX 10 - MANAGEMENT REVIEW
APPENDIX 1
THE ACTORS OF THE APPROACH AND MISSIONS
This project has received funding from the European Union’s Horizon 2020 research and innovation programme under grant agreement No 694638
“This project has received funding from the European Union’s Horizon 2020 research and innovation programme under grant agreement No 694638”
"This project has received funding from the European Union’s Horizon 2020 research and innovation programme under grant agreement No 694638"

"Source: UIMS"
APPENDIX 2
ENERGY POLICY

Content:

- A personalized part allowing to recognize the activity of the company and its stakes towards
  the energy
- The scope and associated energy goals
- The essential requirements of the standard (continuous improvement of energy performance,
  availability of information and resources, compliance with legal and other requirements,
  energy criterion for integration in procurement and design)

Tips:

- Make sure the policy reflects the spirit and vision of the leader
- Use simple words to make it easily understandable
- Use the present and action verbs
- Sign and date the document to formalize the commitment of the leader
- Make the members of the frame sign
- Communicate internally: Post it in the places of attendance or passage (reception, break
  areas, meeting rooms...)
- Communicate externally: website, mailings to stakeholders...

Example:

<table>
<thead>
<tr>
<th>Energy policy</th>
</tr>
</thead>
<tbody>
<tr>
<td>The energy efficiency represent an environmental stake but also in competitiveness for the</td>
</tr>
<tr>
<td>company. So, the management makes a commitment to give the necessary resources and means</td>
</tr>
<tr>
<td>to reach the objectives that we settle:</td>
</tr>
<tr>
<td>✓ Control our energy expenditure:</td>
</tr>
<tr>
<td>- By analyzing our consumptions</td>
</tr>
<tr>
<td>- By monitoring the variations of the energy costs</td>
</tr>
<tr>
<td>- By maintaining in good condition our equipment and our buildings</td>
</tr>
<tr>
<td>✓ Use with economy the energy:</td>
</tr>
<tr>
<td>- By communicating with the staff and users</td>
</tr>
<tr>
<td>- By encouraging them to adopt an energy-efficient behavior</td>
</tr>
<tr>
<td>- By involving them in the actions of energy saving to be implemented</td>
</tr>
<tr>
<td>✓ Adapt the choice and the use of products and production means:</td>
</tr>
<tr>
<td>- By choosing adapted equipment</td>
</tr>
<tr>
<td>- By taking advantage of the new technologies</td>
</tr>
<tr>
<td>- By resorting to the appropriate energies</td>
</tr>
<tr>
<td>- By integrating the energy performance into our purchases</td>
</tr>
<tr>
<td>✓ Improve continuously our energy performance:</td>
</tr>
<tr>
<td>- By estimating regularly the efficiency of our actions</td>
</tr>
<tr>
<td>- By collecting the notices and the improvement recommendations</td>
</tr>
</tbody>
</table>

The application of this policy is directly connected to the skills of our collaborators as well as the
exemplary nature of our managers. The commitment of all is necessary to reach those objectives.

The management
Goal:
The energy review enables the identification of Significant Energy Uses (SEU) that will be the heart of the process since they must imperatively be controlled and reduced their impact. It could be a use with a high consumption, or with a high potential for energy performance improvement. The company is free to choose the method of identification of SEU.

Content:
- An exhaust analysis of energy sources, consumptions, uses (all fluids in connection with the defined scope)
- An exhaust list of potential improvements in energy performance.

Tips:
- Take into account all the energy sources (electricity, gas, fuel oil, compressed air, steam...)
- Identify influential factors
- Identify Significant Energy Uses
- Determine the energy performance of facilities and equipment related to SEU
- List all the potential to improve the energy performance relevant (including use of waste energy, renewable energy)
- Estimating uses and future energy consumptions based on the investments made, the actions taken and the evolution of the activity (baseline).
- Do not forget the infrastructure, including heating consumption of buildings and improvement actions in this area (including offices)

Example:
APPENDIX 4
ENERGY PERFORMANCE INDICATORS

Goal:

The Energy Performance Indicators (EPI) can be defined to answer the needs of monitoring and evaluation of energy performance from different stakeholder management system of energy (production manager, maintenance manager...). Unlike ISO 14 001 where environmental performance indicators measure the achievement of objectives or not, it is requested in ISO 50 001 to define those indicators in the planning stage to emphasize the purpose of a performance energy to achieve. The aim is to engage in an approach rooted in a dynamic performance with clearly displayed and indicators suitable for monitoring and measuring energy performance.

Tips:

- Ensure that the data needed for EPI readily available (use existing databases or set up automatic extractions).
- Limit the number of indicators
- Focus them on Significant Energy Uses

Examples:

- Indicators related to equipment, for uses or for production (those indicators are useful in particular to line managers or operators):
  - Equipment: coefficient of performance
  - uses:
    - Lighting: lumen / watt
    - Compressed air: kWh / m³
    - Heating: kWh / m² heated. DJU (Unified Degree Day)
  - Consumption for compressed air per ton produced

- More global indicators for decision-makers:
  - Total consumption per unit area: kWh / m²
  - Total consumption by staff unit: kWh / 
  - Percentage by energy source: consumption by energy source / total consumption
  - Energy ratio: Energy costs € / AC €
  - Specific consumption: total consumption / tons produced
APPENDIX 5
ENERGY ACTION PLAN

Goal:
The energy action plan is an important tool in the process. It describes and plans actions that will achieve the targets for energy efficiency.

Prerequisites:
Before you can define the action plan, it is necessary to have previously established baseline consumption as well as energy performance indicators.

Baseline: used to compare the expected energy performance and actual performance for a given period (usually the year). It can be determined from the data of previous years.

For reference this consumption should be determined by neutralizing the significant factors not related to the energy performance (weather, production...). It represents consumption, all other things being equal. The neutralization of the influence parameters by different corrections sometimes avoids misinterpretations: “gas consumption has increased this season because winter was more severe” or “consumption of electricity has increased, but we had a new important client and more orders to be delivered that last year.”

Energy performance indicators: these encrypted values resulting energy performance. The most commonly encountered in industry being indicator: Energy consumption / production unit (other variants exist: by area, by number of employees...).

Content:
For each action, we indicate the objectives and targets, the person in charge of the implementation, the deadline, the means...

Tips:

- Rely on the energy saving potential identified in the energy review
- Also indicate actions that require no hardware investment (e.g. change in the set temperature, integration of best practices...)
- Highlight actions that can benefit from financial assistance (e.g. standardized operations as defined in the ESC system: Energy Saving Certificate)
Example:

Example of list of objectives and energy targets and action plan of management of the energy

<table>
<thead>
<tr>
<th>Objectives</th>
<th>Targets</th>
<th>Action plan</th>
<th>Cost</th>
<th>Responsible</th>
<th>Dead line</th>
<th>Check</th>
</tr>
</thead>
<tbody>
<tr>
<td>Objective 1: Reduce the electricity consumption</td>
<td>Improve the consumption of compressed air: reach 120 Wh/Nm$^3$</td>
<td>Optimize the functioning and the putting on stunt. Set up an engine with variable speed</td>
<td>5 k€</td>
<td>Pilot maintenance</td>
<td>T2</td>
<td>Next management review</td>
</tr>
<tr>
<td>Reduce the consumption in production (established our EPI)</td>
<td>Make lightning saving</td>
<td>Make a campaign of detection of flight</td>
<td>2 k€</td>
<td>Subcontractor maintenance</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Make lightning saving</td>
<td>Reduce the lightning consumption of 15%</td>
<td>Implementation of ratios for the follow-up of the energy evolutions consumptions with regard to the turnover</td>
<td>0.2 k€</td>
<td>Energy dedicated officer</td>
<td>T2</td>
<td>Next management review</td>
</tr>
<tr>
<td>Reduce the consumption in production (established our EPI)</td>
<td>Implement the function of the putting on stunt. Set up an engine with variable speed</td>
<td>Follow-up of the ratios of evolution of energy consumptions with regard to the production volume</td>
<td>3 k€</td>
<td>Subcontractor maintenance</td>
<td>T3</td>
<td>See maintenance program</td>
</tr>
<tr>
<td>Objective 2: Involve the staff</td>
<td>Regular replacement of tubes out of services</td>
<td>Create a workgroup with purchase and study office</td>
<td>0.2 k€</td>
<td>Maintenance service</td>
<td>T3</td>
<td>See maintenance program</td>
</tr>
<tr>
<td>Create a workgroup with purchase and study office</td>
<td>Poster campaign on the extinction of the lights</td>
<td>Organize the awareness of the staff</td>
<td></td>
<td>Energy dedicated officer</td>
<td>T3</td>
<td></td>
</tr>
<tr>
<td>Reduce the consumption in production (established our EPI)</td>
<td>Create a workgroup with purchase and study office</td>
<td>Recycle the heat on the smoke of the boiler: start a technical study about feasibility with a service provider</td>
<td>10 k€</td>
<td>Energy dedicated officer</td>
<td>T2</td>
<td></td>
</tr>
<tr>
<td>Objective 3: Reduce the gas consumption</td>
<td>Recycle the heat on the smoke of the boiler: start a technical study about feasibility with a service provider</td>
<td>Insulate all the network</td>
<td>3 k€</td>
<td>Pilot production</td>
<td>T4</td>
<td></td>
</tr>
</tbody>
</table>

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APPENDIX 6
EXAMPLE OF TRAINING PROGRAM “ENERGY REFERENT”

This training helps to provide the person in charge of energy with tools and methods to improve the energy performance of its business. It consists of two related modules:

Module 1: Fundamentals

Energy units:
- Identify and distinguish the different energy quantities
- Convert energy data for electricity
- Convert energy data for fossil fuels

The electrical parameters that characterize the user profile:
- Interpret an electricity bill
- Identify tariff optimization on electricity bill
- Identify technical solutions to reduce the bill

The operation of the company’s energy systems:
- Pumping and ventilation
- Cold production
- Air compressed production
- Heating
- Steam production, hot water (for process or sanitary use)

Module 2: Approach and Methodology

Structuring the energy efficiency approach:
- Identify energy referent missions
- To appropriate the energy management process and identify the roles and responsibilities of different actors contributing

The thermal and electrical energy balances:
- Understanding the benefits of energy balances and interpret them
- Understanding the importance of achieving different physical measures
- Identify losses of consumption

Energy purchases:
- Understand and use developments liberalization of energy markets
- Identify the levers available to optimize energy purchases
- Identify opportunities by maintenance contracts
Key areas for improvement of energy performance:
  o Identify behavioral actions
  o Identify technical actions
  o Identify organizational actions

Management of energy saving projects:
  o Characterize the actions to reduce energy consumption
  o Calculate the economical profitability of actions

Measuring and monitoring of energy performance:
  o Identify and select Energy Performance Indicators (EPI)
  o Establish a relevant measurement system consumption
  o Analyze the data collected
  o Identify available monitoring tools

Arguments on the energy performance approach to management and various services:
  o Develop a business case, environmental, social and choose the appropriate means
  o Associate the climate and energy context of the energy demand

Setting up a watch on developments of energy demand:
  o Identifying the Best Available Technics
  o Identify regulatory specificities

Development of its action plan:
  o Prioritize ways of energy improvement
  o Build its action plan, incorporating a metering plan and quantified monitoring EPI

Source: CETIM
Responsibilities Matrix Example:

<table>
<thead>
<tr>
<th>Inputs mapping and monitoring</th>
<th>Energy referent</th>
<th>Management</th>
<th>Purchasing Manager</th>
<th>Production Manager</th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy Dashboard</td>
<td>R</td>
<td>C</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Energy management program</td>
<td>R</td>
<td>R</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Evaluation</td>
<td>C</td>
<td>R</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Training</td>
<td>R C</td>
<td>C R</td>
<td>C</td>
<td>C</td>
</tr>
<tr>
<td>Purchases of energy efficient components</td>
<td>C</td>
<td>C I</td>
<td>R</td>
<td>R</td>
</tr>
<tr>
<td>Technical improvement actions</td>
<td>C</td>
<td>C I</td>
<td>R</td>
<td>R</td>
</tr>
<tr>
<td>Energy efficiency in production</td>
<td>C</td>
<td>C</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Legend: R = Responsible; C = Contributor; I = Information

Example of job description of a responsible Quality-Safety-Environment-Energy:

The Responsible Quality-Safety-Environment-Energy:

- Reports to Management
  - the operation of system of management and any need for improvement
  - energy performance
- Establishes and monitors QSEE planning elements
- Compiles and analyzes data from dashboard and process reviews and proposes improvements
- Identify the people who bring their support
- Participates in the development of the training plan in collaboration with the Human Resources
- Write and/or valid documents of the management system (manual, instructions) in ensuring their overall consistency
- Is responsible for the regulatory watch and ensures the inclusion of new texts
- Make a communication plan
- Ensures the advancement of the action plan
- Ensure the achievement of the internal audits
- Check the qualification and maintenance of qualification of internal auditors
- Organizes certification
- Increase awareness about policy and energy objectives
- Defines and communicates the responsibilities and authorities in order to promote the energy management system
Example of job description of a responsible maintenance including energy responsibilities:

The Maintenance manager oversees the maintenance and repair of equipment, and participates in the design of new facilities.

**Tasks:**
- Set priorities and develop the maintenance schedule (in connection with the production department)
- Establish, organize and monitor the preventive maintenance plan
- Fly the CMMS tool
- Manage response teams
- Monitor equipment and spare parts
- Provide expertise available to deal with contingencies in the functioning
- Identify technical solutions to improving equipment and facilities
- Manage outsourcing
- Manage the budget office; provide investment
- Participate in the activities quality and design new facilities
- Integrate research of the energy performance in all activities
- Propose improvements to management for efficiency and effectiveness
- Conduct regulatory and technical watch to ensure the regulatory compliance of facilities and equipment

**Skills:**
- Knowledge of Quality, Safety, Environment and Energy standards
- Control of the company's technologies
- Managerial capabilities
- Organizational and anticipation skills
- Ability to comply with the objectives
- Fluency in English
APPENDIX 8
COMMUNICATION

Goal:
Communication is an essential point for ensuring the information and involvement of all employees in the process

Content:
The display of the energy policy is the minimum required by the ISO 50 001 standard. The display of key energy indicators allows to go further without it being too restrictive (adjust the update frequency indicators, e.g. quarterly). Depending on its capabilities the company can also punctuate its communication by more regular information. In this case it may be useful to establish a communication plan (provisional schedule of themes in the year).

Advice:
- Reuse existing communication media
- Ensure that the supports are attractive (simple and visual)
- Transpose consumption in household equivalent (annual consumption of the company equivalent to XX homes) or cost (equivalent to XX car)
- Enjoy significant events to communicate on energy (e.g. breaking news or news on the installation of new equipment, a new energy contract...)
- Set up a suggestion box to encourage suggestions

Example:
Internal communication:

<table>
<thead>
<tr>
<th>Documents</th>
<th>Supports</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Booklet home</td>
<td>Panels display</td>
<td>Meetings team</td>
</tr>
<tr>
<td>Job descriptions / Safety precautions</td>
<td>Intranet</td>
<td>Welcoming new employees</td>
</tr>
<tr>
<td>Performance table</td>
<td>Video Monitors</td>
<td>Important events...</td>
</tr>
<tr>
<td>Internal newsletter...</td>
<td>Suggestion boxes ...</td>
<td></td>
</tr>
</tbody>
</table>

External communication:
- On Energy Performance: "In one year, we saved 12% of the consumption of the process with our heat recovery investments on our machines."
- On energy management system: "We are the first company in our industry to be certified ISO 50 001," "The certification was granted to us without any non-compliance."

Communication plan:

<table>
<thead>
<tr>
<th></th>
<th>January</th>
<th>February</th>
<th>March</th>
<th>April</th>
<th>May</th>
<th>June</th>
<th>July</th>
<th>August</th>
<th>September</th>
<th>October</th>
<th>November</th>
<th>December</th>
</tr>
</thead>
<tbody>
<tr>
<td>Policy</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Indicators</td>
<td>X</td>
<td>X</td>
<td></td>
<td></td>
<td>X</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Booklet home</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Breaking news</td>
<td>Heating</td>
<td>Lightning</td>
<td>Air conditioner</td>
<td>Process</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
APPENDIX 9
DOCUMENTARY CONTROL

Goal:
Documentary control ensures the successful completion, implementation and conservation information about the energy management system.

Content:
The documents requested by ISO 50 001 and shape are detailed in the matrix below:

<table>
<thead>
<tr>
<th>ISO 50 001 requirements</th>
<th>Procedure</th>
<th>Document</th>
<th>Recording</th>
</tr>
</thead>
<tbody>
<tr>
<td>4.1 overall requirements</td>
<td>EMS &quot;perimeter and scope&quot;</td>
<td>&quot;documented and communicated&quot;</td>
<td>&quot;energy review, periodically realized and keep the recording&quot;</td>
</tr>
<tr>
<td>4.2 management responsibilities</td>
<td>&quot;process of energy plan&quot;</td>
<td>&quot;must be updated and recorded&quot;</td>
<td></td>
</tr>
<tr>
<td>4.3 energy policy</td>
<td>&quot;methodology and criterion of design review&quot;</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.4 planning</td>
<td>&quot;energy review, periodically realized and keep the recording&quot;</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.5.4.2 documentary control</td>
<td>control of the documentary procedure</td>
<td>&quot;the documentation has to contain including the recordings of the present standard&quot;</td>
<td></td>
</tr>
<tr>
<td>4.6.2 conformity assessment</td>
<td>&quot;recording of the results of conformity assessments kept&quot;</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.7 management review</td>
<td>&quot;recording of those management review must be kept&quot;</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
**Advice:**
Due to the size of the companies, the documentation can be limited to the minimum. Only the procedure that organizes the documentation can be formalized.

All other documentation requirements can be satisfied by registering documentary proof of actions performed (energy policy, sheet registration at awareness, communication plan...).

**Example:** Documentary control procedure

This procedure aims to organize the documentation:
- In terms of structure: how to call the documents? What forms do they take (procedure / manual, instruction / set...)
- In terms of standard content: what should they contain? What is the typical frame?
- In terms of coding: reference, version, date
- In terms of management: who validates, who diffuses, who archives and how?
APPENDIX 10
MANAGEMENT REVIEW

Goal:

The management aims to continuous improvement in materializing the complete overhaul of the management system in reaching the objectives, but also in the relevance of the system itself.

It should allow to judge:

- The relevance of the EMS (e.g. relevance of the scope with activity, suitable size of the EMS, proportionate in relation to issues?)
- The adequacy of the EMS (e.g. financials, humans, technical resources in consistent with the expected and achieved results)
- The effectiveness of the EMS (e.g. to follow and made action plans, relevance of audits and effectiveness of corrective actions?)

Content:

Comparative board by baseline for the requirements of management review

<table>
<thead>
<tr>
<th>Review the EMS</th>
<th>ISO 50 001</th>
<th>ISO 14 001</th>
<th>ISO 9 001</th>
</tr>
</thead>
<tbody>
<tr>
<td>Recording</td>
<td>At planned intervals make sure that it is relevant, adequate and effective</td>
<td>* At planned intervals make sure that it is relevant, sufficient and effective</td>
<td>* At planned intervals make sure that it is relevant, adequate and effective</td>
</tr>
</tbody>
</table>
| Impute elements of the management review | Kept the management review <br> * Monitoring of the previous management review actions <br> * Review of the energy policy <br> * Review of the energy performance and the EPI <br> * Results of conformity assessment <br> * The degree of the objectives and targets <br> * Results of the EMS audits <br> * State of progress of the preventives and correctives measures <br> * Energy performance in the coming period <br> * Improvement recommendations Any decision or action connected to: <br> * The modifications of the energy performance <br> * The modifications of the energy policy <br> * The EPI modifications <br> * Modifications of the objectives and targets <br> * Modifications of resources affectation | * Opportunities evaluation of improvement, the need of changes <br> * Results of internal audits and conformity assessment <br> * Information of interested parts and complaints <br> * Environmental performance <br> * Achievement level of the objectives and targets <br> * Monitoring of the decided actions during the previous management reviews <br> * Changes of circumstances and developments <br> * Improvement recommendations | * Opportunities evaluation of improvement including changes QMS, policy and objectives <br> * Results of the EMS audits <br> * State of progress of the preventives and correctives measures |<br>Any decision or action connected to: <br> * The modifications of the environmental policy, objectives and targets and other elements |<br>Any decision or action connected to: <br> * Audits results <br> * Customers feedback <br> * State of progress of the preventives and correctives measures |<br>* Actions stemming from previous reviews <br> * Changes which can affect the QMS |<br>* Improvement recommendations |<br>Decisions and actions relative to improvement of the efficiency of QMS, of the product in report with the customers requirements and the needs in resources
**Tips:**
Prepare properly the meeting (if necessary prepare a PowerPoint)
Validate collegially each agenda item
Submit a maturity grid to situate themselves in relation to the requirements of the standard

**Example: System Maturity Grid**
Level 1: The system meets the requirements and is effective (mainly objectives achieved)
Level 2: Management practices exceed the requirements (all objectives are achieved)
Level 3: The practices and the results correspond to the best references of the profession and the resources to do so are optimized.